CASE STUDY | INVICTA TECHNOLOGY

PROACTIVE THREAT BLOCKING AND NETWORK VISIBILITY WITH NETWORK DEFENDER®

CUSTOMER OVERVIEW

Invicta Technology is a boutique managed service provider founded in 2016 and built around white-glove service, proactive security, and trusted-advisor relationships. Their clients expect visibility, reporting, and strategic guidance—not reactive IT support.



"We're a boutique MSP with white-glove service, but we're heavily focused on security."
— Joe Atnip, Owner & Founder

THE CHALLENGE

Before Network Defender®, Invicta lacked consistent visibility into outbound traffic and had no automated protection tied to reputation-based threat intelligence.

"Before we had it, we had blind spots. We had stuff going out—who knows where on the internet."

Key Challenges Included:

- Limited visibility into outbound and emerging threats
- No automated blocking of newly identified malicious IPs
- Inability to clearly demonstrate what was blocked
- Reporting that didn't meet client expectations

THE SOLUTION

Network Defender® delivered automated, real-time threat blocking and clear reporting—without adding operational overhead.

"Installing it on Fortinet took maybe ten minutes. Extremely easy."

By leveraging shared threat intelligence, Invicta shifted quickly from reactive monitoring to proactive protection.

"That work was already done—we just got to piggyback off of it."

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RESULTS (PAST 30 DAYS & CUMULATIVE)

Measurable Security Impact

- **48,614 TOTAL THREATS DETECTED**
- **39,361 THREATS AUTOMATICALLY BLOCKED**

Operational Benefits

- **627 THREATS DETECTED**
- **518 THREATS BLOCKED**
- High-risk threats stopped automatically while minimizing noise

"If it's rated high enough, it's automatically blocked. They don't even have to worry about it."

KEY VALUE DRIVERS

🛑 Automated Threat Blocking *"It's not a noisy solution. You set it, you forget it."*

🖥️ Reporting Clients Actually Use *"My clients like the reports—they reference how many things were blocked."*

🌎 Minimal Operational Overhead *"We haven't really needed support. It just runs."*
No tuning. No daily review. No added staff.

OVERALL EXPERIENCE

Joe rates Network Defender® a **10 out of 10**, citing strong protection, ease of deployment, and consistent results.

"With cybersecurity, you have to spend your dollars wisely. This is great bang for the buck."

One-word description:

ROBUST

WHY NETWORK DEFENDER®

With Network Defender®, Invicta Technology delivers measurable threat reduction, automated protection at scale, and reporting that reinforces trust—all without added complexity.

"It does exactly what it's supposed to do. It just works."

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